



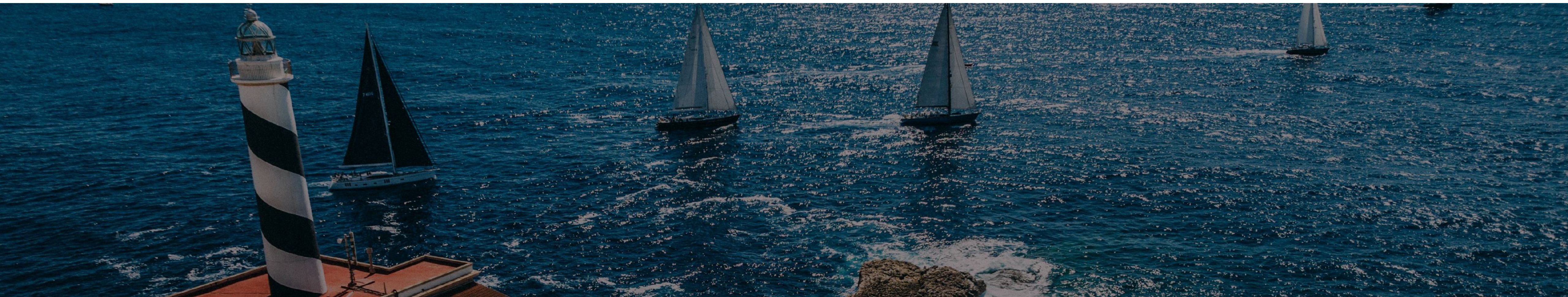
CAREER OPPORTUNITY

Product Engineer



Clearwater, Florida

At **YANMAR Marine International Americas** (YMI-Americas), we understand the importance of maintaining **excellent customer relationships** and driving further growth. A **Product Engineer** plays a critical role in achieving these goals by **supporting new and existing engine and system installations** for our customers. This is especially crucial for a company committed to delivering outstanding on-water experiences. Ultimately, our best sales strategy is a **satisfied customer**, and a Product Engineer can help achieve this by working with our Global Engineering, Service, and Sales team to support the North, Central and South American markets. **It's not just about the technology – it's about the experience!**





ABOUT YANMAR

With beginnings in Osaka, Japan, in 1912, YANMAR was the first ever to succeed in making a compact diesel engine of a practical size in 1933. A pioneer in diesel engine technology, YANMAR is a global innovator in a wide range of industrial equipment, from small and large engines, agricultural machinery and facilities, construction equipment, energy systems, marine, to machine tools, and components.

YANMAR's global business operations span seven domains. On land, at sea, and in the city, YANMAR provides advanced solutions to the challenges customers face, towards realizing **A SUSTAINABLE FUTURE.**

YANMAR Marine International Americas (YMI-Americas) in **Clearwater, Florida** is the headquarters for the marine recreational engine business in North, Central and South America. The Global HQ of YANMAR Marine International is in Almere, near Amsterdam. Established there in 1989, there are more than 200 employees and 24 different nationalities all under one roof, a truly international company, serving the needs of our international customers. YMI is a leading supplier of innovative engines and technology-driven marine propulsion systems, YMI supplies the world's cleanest, most efficient, reliable and durable diesel engines for the recreational sector – both sailboats and powerboats – and light duty commercial applications.

Recently we started a new chapter in YANMAR's rich history of innovation. We introduced the YANMAR GREEN CHALLENGE 2050. The challenge is to be an environmentally friendly, greenhouse gas-free company. This means that our company is transforming, one step at a time.

VACANCY

What are you going to do?

As Product Engineer, you will be responsible for supporting distributors, dealers and boatbuilders with the installation of YANMAR engines and engine control systems. Your primary focus will be assisting our customers with non-standard installations and situations, documenting these for future reference, and advising our system design engineers of market requirements for future developments. You will work with suppliers in the development of auxiliary systems and components as needed for specific applications. You will visit distributors, dealers, boatbuilders and suppliers for specific projects; and attend trade shows to meet with our various partners, so traveling is an essential part of your job. As part of a worldwide engineering team, you'll also take on additional projects and tasks as assigned. If you're ready to take on a challenging role in a growing company, then this is your dream job.

[Your main tasks and responsibilities](#)

- Direct and advise distributors, boatbuilders and OEMs with new or non-standard systems.
- Support our distributor and dealer network with troubleshooting existing installations.
- Review installation applications and advise customers on changes needed.
- Provide on-going training and sales support to distributor and dealer staff.
- Create and make formal presentations to distributors and dealers.
- Contribute and work with the global engineering, after sales, and quality assurance teams.



PROFILE

Who are we looking for?

This role offers an exciting opportunity for an adventurous individual. As part of an international team, you'll have a chance to learn and experience the recreational boating industry from around the world. Traveling to many parts of the world will be a part of your role. We're seeking a creative and proactive candidate with a can-do attitude, who enjoys making new contacts and is not afraid to take risks to get things done. If you have a passion for problem solving and experiencing life on the water with customers, then we'd love to hear from you.

The ideal candidate

- Mechanical Engineering degree or equivalent experience.
- At least 5 years engine experience; marine diesel experience preferred.
- Knowledge of Microsoft Office suite, basic CAD.
- Engine and electrical system troubleshooting and CAN communications.
- The following mindset qualities apply to you: Result driven, creative mind, communicative, problem solver, pro-active and strong focus on relationship management;
- Ability to communicate and travel including international.

Work location

Your regular workplace is Clearwater, Florida, In this position you will occasionally travel (10-20%) to customers, distributors, company headquarters, and trade shows.



OFFER

What do we offer?

In this position as a Product Engineer you are of absolute value in our growth ambitions and customer satisfaction. We offer a position in a truly international organization, with respect for everyone's culture and room for individual development. A job in a dynamic environment, where every day is different. Freedom to take initiative and express ideas. Motivated and open colleagues that will be pleased to welcome you. YANMAR is a stable and solid employer.

Employee Benefits

- ✓ A competitive salary matching your knowledge and experience;
- ✓ Standard working week of 40 hours.
- ✓ The possibility to follow training and education.
- ✓ Vacation and holiday allowance.
- ✓ Fiscal year-end bonus based on individual and company results.
- ✓ 401k, including company match.
- ✓ Competitive health insurance benefits.





“YANMAR is a leading supplier of innovative engines and technology-driven marine propulsion systems, we want to supply the world's cleanest, most efficient, reliable and durable products for the recreational sector – both sailboats and powerboats – and light duty commercial applications. To keep up with this promise, we are constantly working on new developments, after all, standing still is the fastest way of moving backwards in a rapidly changing world. Are you, like me, committed to the development of advanced technology for the best and most sustainable solutions? Let's meet!”

GIDEON VAN DIJK

Senior Manager Development & Quality
Department



NEXT STEPS

Interested?

The application process is clear and fast.

1. Email Resume to Toby Newcomb
2. Short video call
3. 1st interview on location at YANMAR
4. 2nd interview on location at YANMAR
5. Job offer
6. Let's get started!

We would like to get in touch!

Email **Toby Newcomb** (Senior Application Engineer) at
toby_newcomb@yanmar.com